

# **Capability Statement**

1205 Marion Barry AVE, Suite 202 Washington, DC 20020 | (269) 267-1426 www.saatek.com | info@saatek.com

### SOCIO ECONOMIC STATUS

SBA CERTIFIED 8(a) SBA Socially Disadvantage

### CORPORATE INFORMATION

N4PJGNLNMZW8 UEI:

CAGE: 8KWH7 8(a) Since: June 2023 https://www.saatek.com

#### **CONTACT INFORMATION**

Sandeep Agarwal President / CEO (269) 267-1426

Sandeep.Agarwal@saatek.com

### LOCATIONS

HQ: Loudoun County, VA Other Location: Washington, DC



### **NAICS CODES**

### PRIMARY:

541511

# **SECONDARY:**

541512, 541513, 541519, 541611, 541612, 541690,

541618, 611420, 611430.

#### **PSC CODES**

R499, DA01, DB01, DD01, DF01, DH01

# **CAPABILITY STATEMENT**

SAATEK Solutions helps clients optimize their IT landscape through innovative solutions, architecture, robust program management, and advanced software development methodologies. We enable clients to exceed expectations, reduce Total Cost of Ownership (TCO), and elevate Customer Experience (CX) by implementing cutting-edge technologies and agile processes to address complex business challenges.

# **CORE COMPETENCIES**

IT MODERNIZATION & **TRANSFORMATION** 

**DATA MANAGEMENT & GOVERNANCE** 

**BUSINESS & IT PROCESS RE-ENGINEERING** 

Applications, Systems and Infrastructure Architecture Modernization, Agile, CI/CD and DevSecOps, UX/UI, DX, CX, Cloud Computing and Migration, Cybersecurity Enhancement, IT Roadmap Definition.

Data Warehousing, Integration and ETL, Data Analytics and Business Intelligence, Data Quality Management, Security and Privacy, Virtualization, Compliance and Auditing, Data creation to Disposal Lifecycle management.

As-Is and To-Be Process Analysis, Mapping Definition and Documentation, Process Standardization and Developing SOPs, Workflow Automation, Continuous Improvement, Performance Measurement and KPI Definitions.

Extensive experience in implementing fail-proof solution to

## WHY CHOOSE SAATEK?

We Just Don't Stumble Upon SUCCESS, We **BUILD** It!

We Turn



Committed professionals and mature frameworks to reduce Total Cost of Ownership (TCO) by tackling

execution challenges and eliminating repetitive work.

remediate and transform programs under GAO audit.



Our matured Program Management and Quality Assurance Frameworks guarantee a "Do it right the First Time" approach, resulting in Zero defect Delivery.



Executive Management and Corporate program Office oversight offered at zero cost to the government.



We assist clients in achieving maturity in overall Customer Experience (CX), spanning from user support to complex system implementation.

### **CHALLENGES** 541990, 561311, 541430, Into **OPPORTUNITIES** For INNOVATIVE SOLUTIONS

## **OUR FEDERAL / STATE / LOCAL CERTIFICATIONS / BPA**

### CLIENTS (FEDERAL / STATE / LOCAL)























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## **QUALIFICATIONS**



Unified processes per PMI's PMBOK and CMMI framework for large and complex programs, ensuring consistent and successful outcomes every time. DELIVERY
EXCELLENCE
Using BEST
PRACTICES

CMMI for process maturity, Agile /Scrum for software development, and ITSM/ITIL for service management to ensure successful project delivery and execution. Uniting
BUSINESS
KNOWLEDGE
With
DATA
UNSIGHTS

Acquire deepest understanding of Data and Business to empower Data Analytics and intelligence for Informed Business Decision-making.

Seasoned PROFESSIONAL CONSULTANTS

Seasoned technical and management consultants with extensive experience to offer unparalleled insights and strategic guidance for unmatched success.

Unmatched CUSTOMER EXPERIENCE

Meticulously planned delivery execution with personalized and timely interactions at every stage of engagement to ensure unmatched Customer Experience (CX).

### **CREDENTIALS**



Excellence Recognized Beyond The Borders; WCO (World Customs Organization) Award for (3) three consecutive years.



Achieved System Stability with Resolution Of Over 2500 Application and Data issues with zerodefect delivery.



Synchronized Data And Achieved Data Accuracy For Complying With The GAO Recommendations and Confident Business Decisions.



Flawless and Matured Processes Resulting In Seamless Operations paving the path for strategic enhancements.





Optimized and institutionalized improved SDVOB, SBE, MBE, DBE certification process to reduce processing time by nearly 40% to certify Small Businesses in each certification types.



Successfully wiped-off the backlog of over 18 months with optimized certification processes.





Optimized Business Processes and developed migration strategies to transform legacy Transportation Online Permitting System (TOPS) to a cloud-based solution achieving nearly 30 days reduction permit application approval process.



Developed enterprise level strategies, policies, and Standard Operating Procedures (SOPs).





Revolutionize Healthcare Information Exchange (HIE) onboarding with our cutting-edge online application portal. This user-friendly platform empowers healthcare providers to seamlessly express their interest in HIE activities, providing essential information directly to the grantee.



Streamlined communication and efficient onboarding for the healthcare providers with simplified and accelerated HIE adoption.