# **Capability Statement**

1205 Marion Barry AVE, Suite 202 Washington, DC 20020 | (269) 267-1426 www.saatek.com | info@saatek.com

"Implementing innovative IT solutions to transform and modernize businesses, enhancing customer experience while effectively and efficiently lowering Total Cost of Ownership (TCO)."



#### IT Strategy and Roadmap

- IT Landscape Assessment
- Enterprise IT Architecture Definition
- TOGAF Framework
- Reference Architecture Model
- Zero Trust Security Architecture



#### **Process Improvement**

- As-Is / To-Be Process Analysis
- Business Process Optimization
- SOP and Policy Development
- Business Process Workflow Automation
- Organizational Change Transformation



#### **Systems Modernization**

- Agile CI/CD Development Lifecycle
- DevSecOps Support
- Octoud Computing & Migration
- ML/Al Use Case / Models Definition



#### **Quality Management**

- KPI Metrics Definition/Measurement
- Performance Measurement
- IT Audit and Compliance
- Independent Validation and Verification
  - Organization and System Maturity



#### Data Lifecycle Management

- Data Warehousing
- Data Analytics and Intelligence
- Data Migration and Reconciliation
- Oata Security and Privacy
- Data Quality Management



### **Management Consulting**

- PMO and Program Governance
- Comprehensive Risk Management
- Human Capital Management
- Staff Augmentation
- Budgeting and Financial Support



## Why Choose Us?



When others fail, we implement the Fail-Proof Solution to remediate and transform programs under GAO audit.



Our committed professionals help reduce the Total Cost of Ownership by addressing execution challenges and eliminating repetitive work.



Our mature Frameworks guarantee a "Do it right the First Time" approach, resulting in Zero Defect Delivery.



Executive Management and Corporate Program Office Oversight is offered at zero cost to the government.



We help achieve **Customer Experience (CX)** maturity from user support to complex system implementation.



### **Federal Certifications**



SBA Certified 8(a) Small Disadvantage Business





FAA eFAST BPA

Contract End

Date: Sept. '29



State and Local Certifications





METROPOLITAN WASHINGTON AIRPORTS AUTHORITY

PORT AUTHORITY NY NJ MINORITY-OWNED BUSINESS ENTERPRISE

POC: Sandeep Agarwal, President/CEO,
UEI: N4PJGNLNMZW8 CAGE: 8KWH7

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# Credentials



**US Customs and Border Protection** (CBP)/Department of Homeland Security



Over50M



Supported for 7 Years



International Recognition: World **Customs** Organization (WCO) Award for 3 consecutive years.



Matured Processes, Outstanding Results: Resolved over 2500 Issues in less than a year.



Revolutionized Data Integration: Accurately Synchronized Data of 15 Years with all interfacing Systems.



State-Of-The-Art Application: Recognized by Large Companies; e.g., Apple, Toyota, Ricoh, Walmart, etc.



DC Department of Transportation, Business Process Improvement engagement for Permitting System Cloud Migration.



Optimized Business Processes and Cloud Migration Strategies: **Defined new Processes with a 30-day** reduction in the permit application approval process.



Redefined SOPs: Enterprise-level strategies, policies, and Standard Operating Procedures (SOPs).



Port Authority of NY NJ, Business Process Improvement Engagement



Currently supporting since Sept. '21.



Extraordinary Timeline: Eliminated an 18-month backlog, bringing application processing to current.



Outstanding **Process** Improvement: **Achieved** reduction in the Business Certification KPI to 60 days from the previous 90 days, resulting in a 33% improvement.



Comprehensive Training and Stringent Protocols: Perfected a 100% approval rating for business certifications during the final review phase.



Department of Healthcare Finance; Implementation of Health Information Exchange Infrastructure Engagement



Cutting-edge Online Application Portal: An Efficient platform empowered healthcare providers to seamlessly express their interest in HIE activities.



Streamlined Communication and Effective Onboarding: Simplified and accelerated HIE adoption for Healthcare Providers.



# Supported NAICS and PSC Codes

541511 - Custom Computer Programming Services

541512 - Computer Systems Design Services

541518 - Computer systems design, related services

541519 - Other Computer Related Services

541430 - Graphic Design Services

541990 - All Other Professional, Scientific, and Technical Services

541611 - Administrative Management and General Management **Consulting Services** 



Google Cloud

Secureworks

FERTINET







541618 - Other Management Consulting Services

541612 – Human Resources Consulting Services

DA01, DA10, DD01, DE01, DF01, DF10, DH01

611430 - Professional and Management Development Training

561320 - Temporary Help Services

611420 - Computer Training

SUPPORTED PSC CODES

561410 – Document Preparation Services



POC: Sandeep Agarwal, President/CEO,







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